

Maximize your nCino ROI using

## Data & Analytics to Transform Customer & Employee Experiences

Credit transformations are driving significant returns, yet many banks are leaving substantial value on the table

### High Impact Use Cases

#### Marketing & Sales

- Prospect Targeting
- Cross Sell/ Up Sell
- Customer Retention & Attrition Prediction

#### New Money Underwriting

- Autonomous Credit Decisioning
- Augmented Credit Analysis
- Digitized Financial Data

#### Portfolio Management

- Streamlined Reviews & Renewals
- Early Warning Triggers
- Covenant Monitoring

### How To Bring Them To Life



#### Data

Internal/external and traditional/non-traditional sources

#### Analytics

AI/ML models identify signals, insights

#### Insights to Action

Integration of data sources, model hosting, and nCino

### Sample Outcomes



**10-20%**  
Increased RM  
& PM Capacity



**Up to 80%**  
Reduced  
Decisioning Time



**Up to 30%**  
Reduced Operating  
Expenses



**5-15%**  
Increased Approval  
& Booking Rates

### Contact us



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